



August 1, 2025

The Honorable Jamieson Greer
Ambassador
Office of the U.S. Trade Representative
600 17th Street NW
Washington, D.C. 20508

The Honorable Howard Lutnick
Secretary
U.S. Department of Commerce
1401 Constitution Avenue NW
Washington, D.C. 20230

The Honorable Brooke Rollins
Secretary
U.S. Department of Agriculture
1400 Independence Avenue SW
Washington, D.C. 20250

Dear Ambassador Greer, Secretary Lutnick and Secretary Rollins:

As grassroots organizations representing 300,000 corn growers in the United States, we write to you sharing concern with the price and availability of inputs, specifically fertilizers. We raise the importance of this issue as it is quickly becoming a dire financial situation on family farms across the United States.

U.S. corn growers are facing elevated prices on fertilizers and other inputs that are unfortunately approaching disastrous levels. Farmers source inputs from a variety of different supply chains, both domestic and imported. However, when imports are subjected to antidumping and/or countervailing duties, the resulting duty contributes to higher prices that is ultimately paid by farmers. The current forecast for 2025 shows fertilizer alone accounting for 36 percent of a corn farmer's operating cost¹. A recent publication by the National Corn Growers Association shows that phosphates in particular have seen a dramatic increase of more than 60 percent over the past decade, with retail prices for monoammonium phosphate (MAP) nine percent higher and diammonium phosphate (DAP) ten percent higher already in 2025². Other critical inputs used by farmers, like potash and urea ammonium nitrate (UAN), face unpredictable supply chains that factor into prices paid by farmers. Retail prices for UAN-32 have increased 37 percent since the beginning of the year. At the same time, current corn prices are extremely low, dropping by 14 percent from the beginning of 2025 and 50 percent since 2022. Unfortunately, the combination of the low corn prices, trade uncertainty, and consistently high costs for fertilizers and inputs, including relevant countervailing duties, have resulted in a calamitous environment for farmers who are trying to plan for harvest and next season.

¹ <https://www.ers.usda.gov/data-products/commodity-costs-and-returns>

² <https://ncga.com/stay-informed/media/the-corn-economy/article/2025/07/fertilizer-costs-high-in-the-currency-of-corn>



We appreciate this Administration’s efforts in securing new market access opportunities. We are eagerly looking forward to fully implementing the announced trade deals and continued negotiations to dismantle both tariff and nontariff barriers that prevent U.S. corn from accessing key markets. Knowing that all of your agencies have farmers’ interests top of mind, our goal is to illuminate the growing challenges plaguing corn growers as a result of this period of sustained elevated costs for inputs combined with low prices.

Corn growers rely on predictable and reliable access to inputs in order to maximize yields, contain costs, maintain soil health, and ultimately make a living to support their families and local communities. After several years of sustained high prices for fertilizers and inputs, projections for calendar year 2025 show negative profit margins across the country, due to high input costs that exceed grain revenue by more than \$100 an acre. Going forward, we will be closely coordinated with your agencies as farmers grapple with these financial conditions in order to stay in business.

We stand ready to supply your agencies with any information needed to alleviate the burden of input costs on farmers and sincerely appreciate your attention to our concerns.

Sincerely,

National Corn Growers Association

Alabama Soybean and Corn Association
Colorado Corn Growers Association
Corn Growers Association of North Carolina
Georgia Corn Growers Association
Illinois Corn Growers Association
Indiana Corn Growers Association
Iowa Corn Growers Association
Kansas Corn Growers Association
Kentucky Corn Growers Association
Louisiana Cotton & Grain Association
Maryland Grain Producers Association
Michigan Corn Growers Association
Minnesota Corn Growers Association
Mississippi Corn Growers Association
Missouri Corn Growers Association
Nebraska Corn Growers Association
New York Corn and Soybean Growers Association
North Dakota Corn Growers Association
Ohio Corn and Wheat Growers Association
South Carolina Corn and Soybean Association

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South Dakota Corn Growers Association
Tennessee Corn Growers Association
Texas Corn Producers Association
Virginia Grain Producers Association
Wisconsin Corn Growers Association

CC:

United States Senate

United States House of Representatives

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